

# FY22 Q3 Financial Results (Under Japanese GAAP)

February 2, 2023

Mizuho Financial Group

**MIZUHO**

The Mizuho logo consists of the word "MIZUHO" in a bold, white, sans-serif font, positioned above a thin, white, curved line that arches under the letters.

This presentation contains statements that constitute forward-looking statements including estimates, forecasts, targets and plans. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions. Such forward-looking statements do not represent any guarantee of future performance by management.

Further information regarding factors that could affect our financial condition and results of operations is included in our most recent Form 20-F and our report on Form 6-K.

## Abbreviations

<b>FG</b> : Mizuho Financial Group, Inc.	<b>RBC</b> : Retail & Business Banking Company
<b>BK</b> : Mizuho Bank, Ltd.	<b>CIC</b> : Corporate & Institutional Company
<b>TB</b> : Mizuho Trust & Banking Co., Ltd.	<b>GCC</b> : Global Corporate Company
<b>SC</b> : Mizuho Securities Co., Ltd.	<b>GMC</b> : Global Markets Company
	<b>AMC</b> : Asset Management Company

## Foreign exchange rate

### Management accounting

	Planned rate
USD/JPY	127.00
EUR/JPY	140.97

### Financial accounting (TTM at the respective period end)

	Dec-21	Mar-22	Dec-22
USD/JPY	115.02	122.41	132.70
EUR/JPY	130.52	136.77	141.44

## Definitions

<b>Consolidated Net Business Profits:</b>	Consolidated Gross Profits - G&A Expenses (excl. Non-Recurring Losses) + Equity in Income from Investments in Affiliates and certain other consolidation adjustments
<b>Net Gains (Losses) related to ETFs and others:</b>	Total of Net Gains (Losses) related to ETFs (2 Banks) and Net Gains (Losses) on Operating Investment Securities (SC Consolidated)
<b>Customer Groups:</b>	Aggregate of preliminary figures of RBC, CIC, GCC and AMC
<b>Markets:</b>	Preliminary figures of GMC
<b>G&amp;A Expenses (excl. Non-Recurring Losses and others):</b>	G&A Expenses (excl. Non-Recurring Losses) - Amortization of Goodwill and other items
<b>Net Income attributable to FG:</b>	Profit Attributable to Owners of Parent
<b>Group aggregate:</b>	BK + TB + SC + other major subsidiaries on a non-consolidated basis (management accounting)
<b>2 Banks:</b>	BK + TB on a non-consolidated basis (financial accounting)

# Summary of Financial Results

(JPY B)	FY22 Q3 FYTD	YoY
Consolidated Gross Profits + Net Gains (Losses) related to ETFs and others <sup>1</sup>	1,749.4	+50.2
G&A Expenses (excl. Non-Recurring Losses and others)	-1,079.6	-50.3
<b>Consolidated Net Business Profits + Net Gains (Losses) related to ETFs and others<sup>1</sup></b>	681.8	-2.6
<i>o/w Customer Groups</i>	535.3	+16.8 <sup>2</sup>
<i>o/w Markets</i>	147.1	-41.7 <sup>2</sup>
(Consolidated Net Business Profits)	676.2	-4.4
Credit-related Costs	-65.3	+82.5
Net Gains (Losses) related to Stocks - Net Gains (Losses) related to ETFs and others <sup>1</sup>	41.9	+75.5
Ordinary Profits	658.1	+160.4
Net Extraordinary Gains (Losses)	31.8 <sup>3</sup>	-25.6
<b>Net Income Attributable to FG</b>	543.2	+64.6

- **Consolidated Net Business Profits + Net Gains (Losses) related to ETFs and others:**  
Steady progress in Customer Groups while Markets lagged by the external environment deterioration.  
79% progress of towards the FY22 plan of JPY 860.0B.
- **Net Income Attributable to FG:**  
Reached the FY22 plan of JPY 540.0B, mainly due to the overachieved profit on the sales of cross-shareholdings and the gains on cancellation of Employee Retirement Benefit Trusts and other.  
FY22 plan was unchanged considering uncertain business environment.

## Net Income of core group companies

	FY22 Q3 FYTD	YoY
BK (Consolidated) <sup>4</sup>	470.3	+179.8
TB (Consolidated)	22.0	-10.3
SC (Consolidated)	16.4	-36.1
AM-One	10.8	-1.5

1. Net Gains (Losses) related to ETFs and others were JPY 5.5B (+JPY 1.8B YoY). 2. New management accounting rules were applied in FY22. Figures for YoY are recalculated based on the FY22 rules. 3. Includes gains on Cancellation of Employee Retirement Benefit Trust: JPY 41.2B (-JPY 25.0B YoY). 4. Includes Net Income of Mizuho Securities USA LLC of JPY 15.8B (-JPY 7.1B YoY).

# Financial Results by In-house Company

(JPY B)

Group aggregate, preliminary results

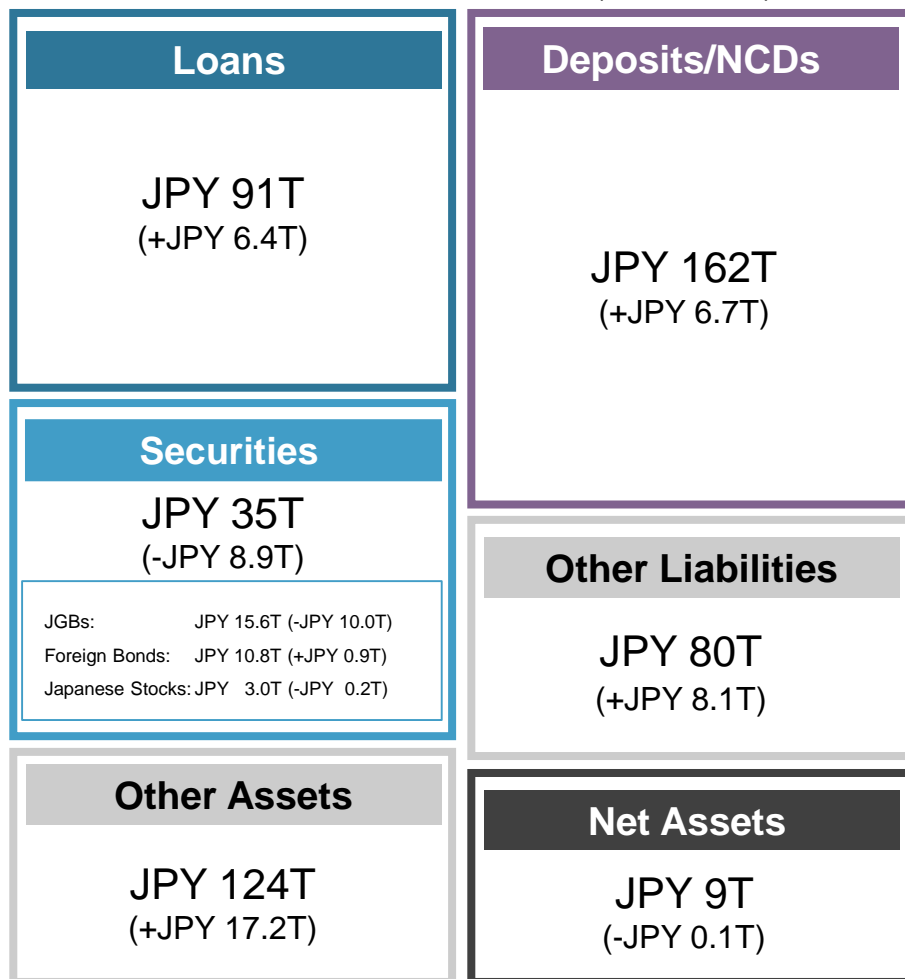
	Gross Profits <sup>1</sup>		G&A Expenses (excl. Non-Recurring Losses and others)		Net Business Profits <sup>1</sup>		Net Income <sup>1</sup>	
	FY22 Q3 FYTD	YoY <sup>2</sup>	FY22 Q3 FYTD	YoY <sup>2</sup>	FY22 Q3 FYTD	YoY <sup>2</sup>	FY22 Q3 FYTD	YoY <sup>2</sup>
Retail & Business Banking	503.1	-16.8	-454.0	+13.1	44.7	-13.3	6.9	-45.5
Corporate & Institutional	349.3	-2.5	-145.8	+4.6	209.1	+3.8	224.2	+131.7
Global Corporate	486.8	+41.2	-231.3	-13.7	271.6	+31.2	159.9	-11.4
Global Markets	335.5	-22.8	-187.9	-18.9	147.1	-41.7	98.7	-26.9
Asset Management	41.4	-2.6	-26.3	-1.3	9.8	-4.9	3.2	-3.5
In-house Company Total	1,716.1	-3.5	-1,045.3	-16.2	682.4	-24.9	492.9	+44.4
FG Consolidated	1,749.4	+50.2	-1,079.6	-50.3	681.8	-2.6	543.2	+64.6

1. Global Markets includes Net Gains (Losses) related to ETFs (2 Banks). FG Consolidated includes Net Gains (Losses) related to ETFs (2 Banks) and Net Gains (Losses) on Operating Investment Securities (SC Consolidated). 2. Figures for YoY are recalculated based on the FY22 rules.

# Overview of Balance Sheet

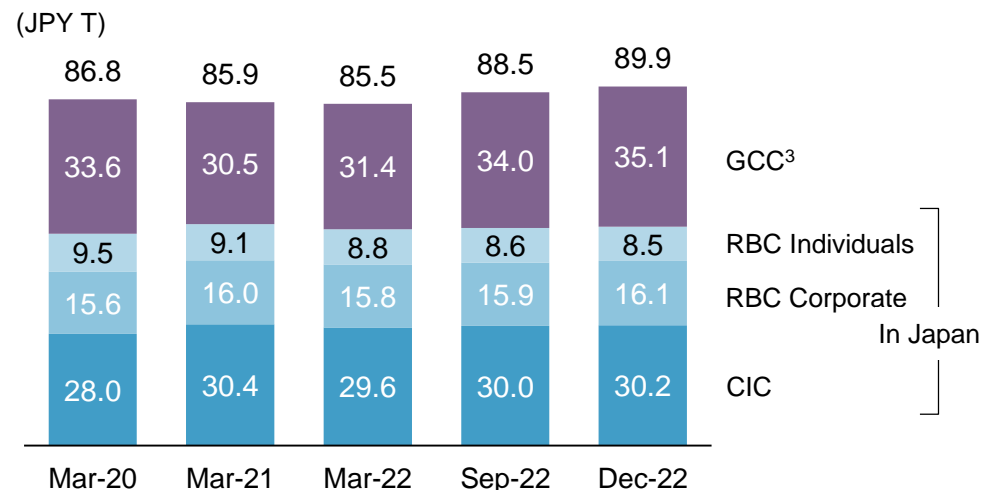
## Consolidated Balance Sheet Figures in ( ) represent changes from Mar-22

**Total Assets: JPY 251T (+JPY14.7T)**



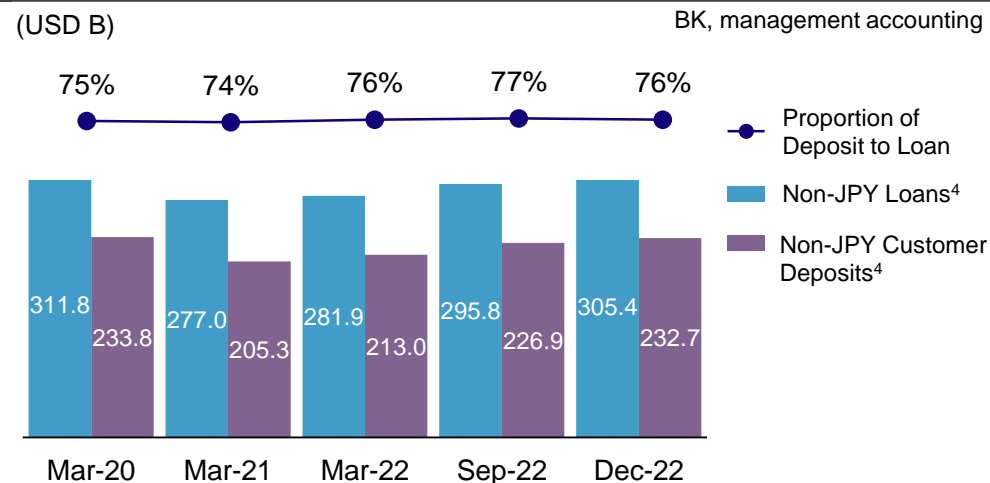
## Loans (Period-end Balance)<sup>1, 2</sup>

BK+TB, management accounting



## Non-JPY denominated Loans and Deposits (Period-end Balance)<sup>2, 3</sup>

BK, management accounting



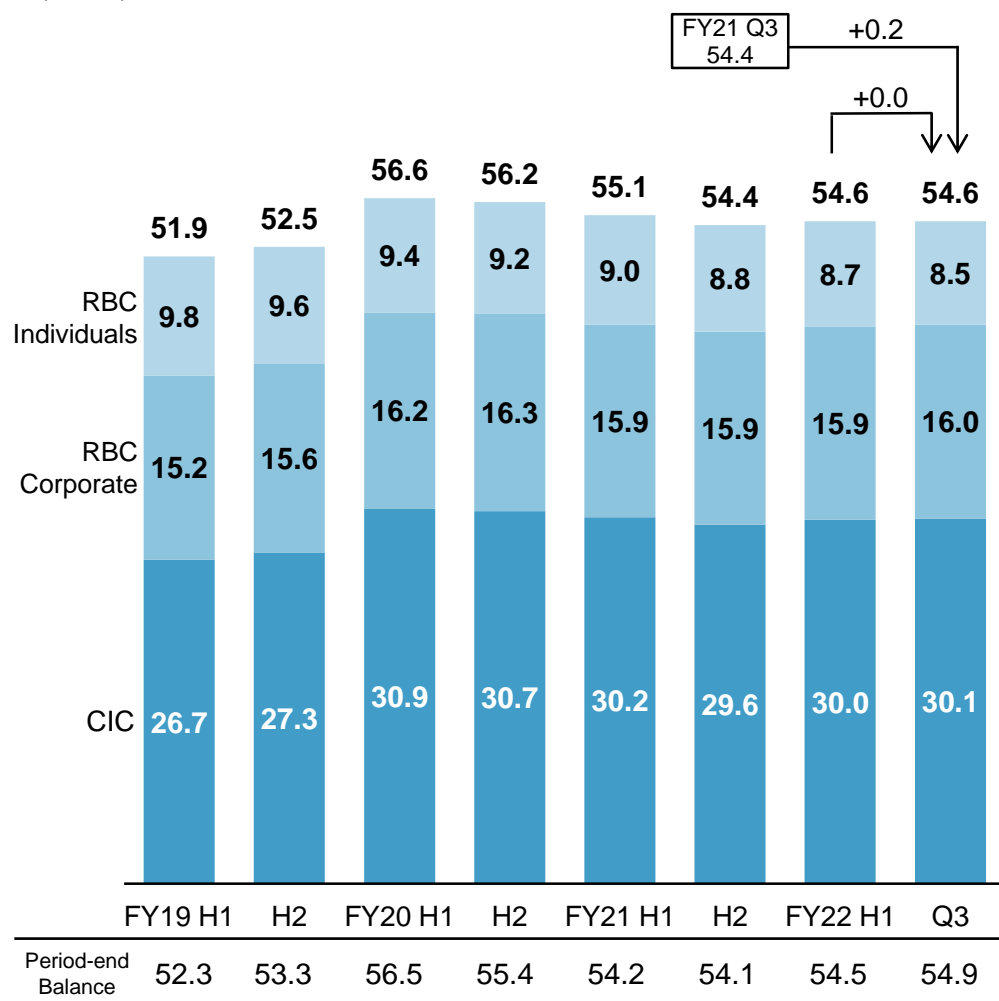
1. Excluding loans between the consolidated entities. For loans in Japan, excluding loans to the Japanese Government, etc. 2. Figures from Mar-20 to Mar-22 were recalculated based on the FY22 rules.  
3. BK (including the subsidiaries in China, the USA, the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico). 4. Including loans and deposits in Japan.

# Loans in Japan

## Loan Balance (Average Balance)<sup>1</sup>

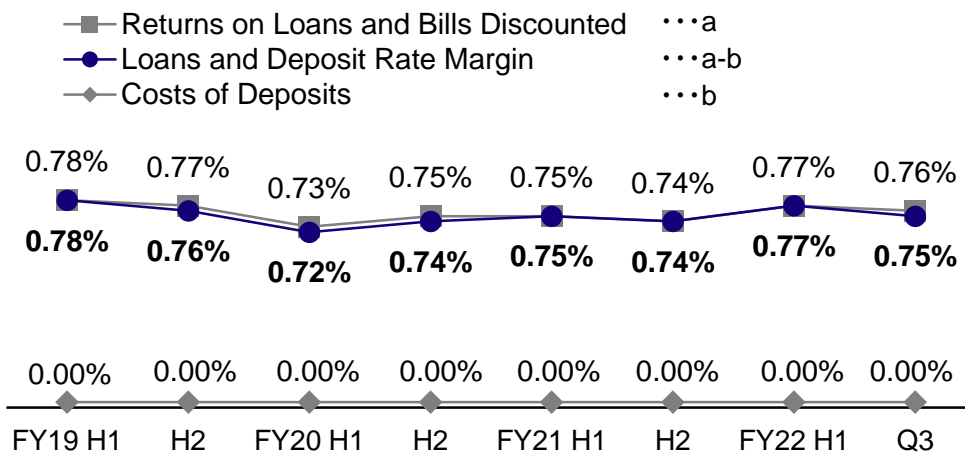
BK+TB  
management accounting

(JPY T)



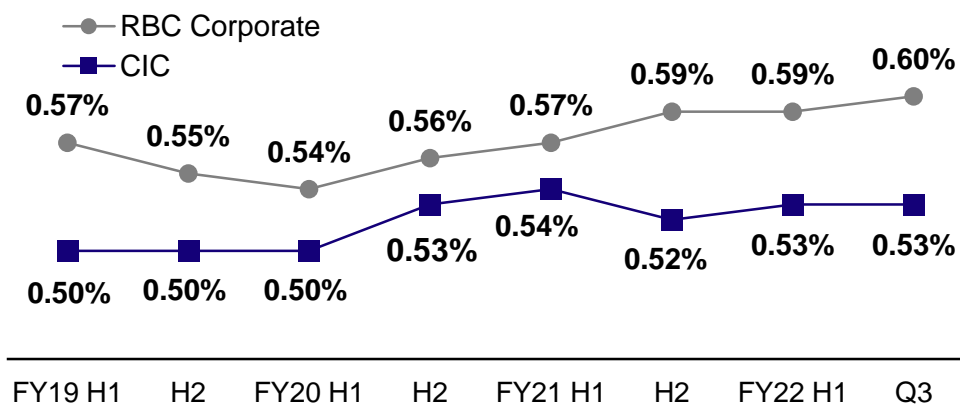
## Loan and Deposit Rate Margin<sup>2</sup>

2 Banks



## Loan Spread<sup>1</sup>

BK+TB  
management accounting



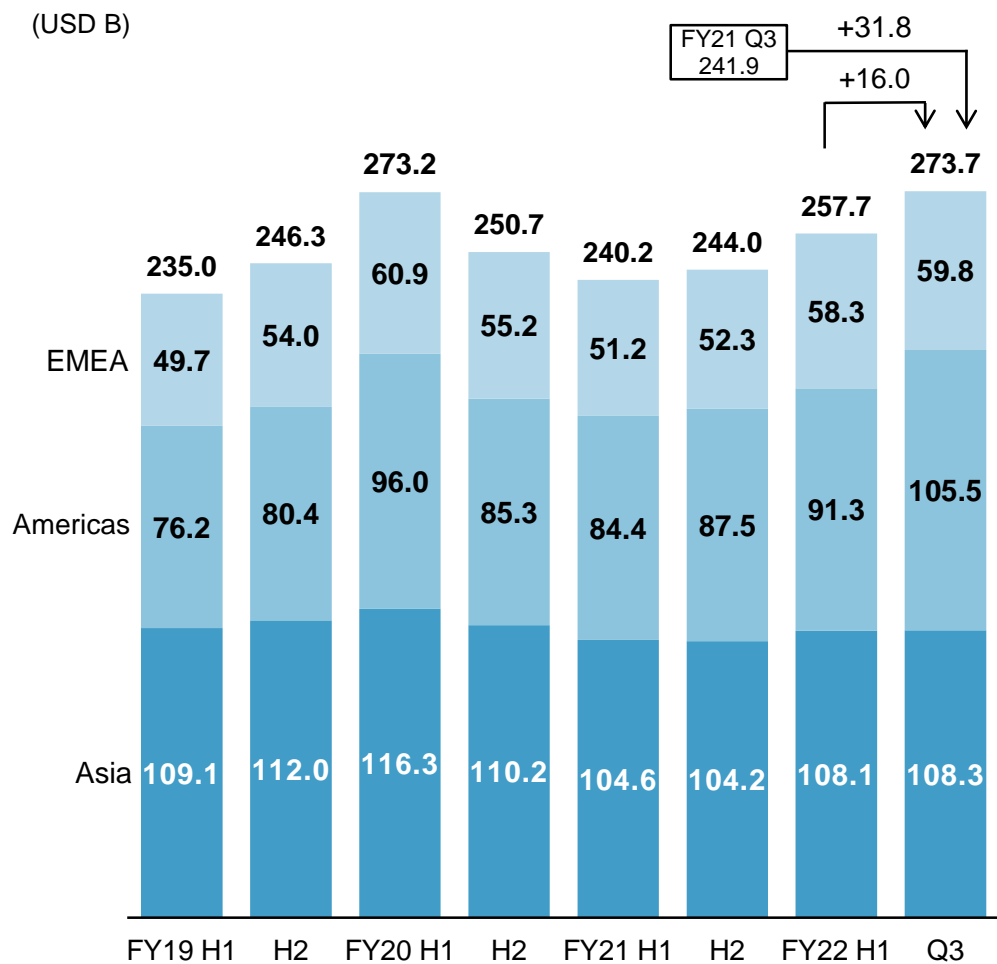
1. Figures from FY19 H1 to FY21 H2 were recalculated based on the FY22 rules. Excl. loans between the consolidated entities and loans to the Japanese Government and others.

2. Excl. loans to financial institutions (incl. FG) and the Japanese Government & others. Domestic operations.

# Loans outside Japan

## Loan Balance (Average Balance) <sup>1,2</sup> BK management accounting

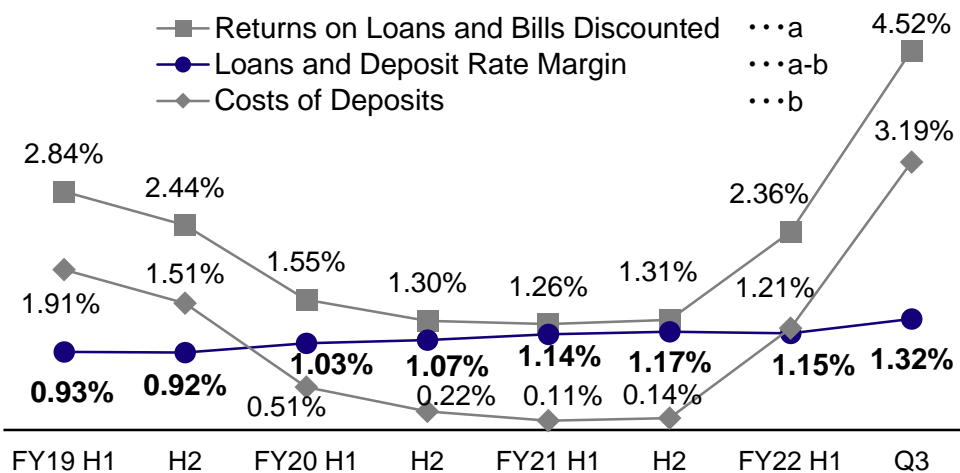
(USD B)



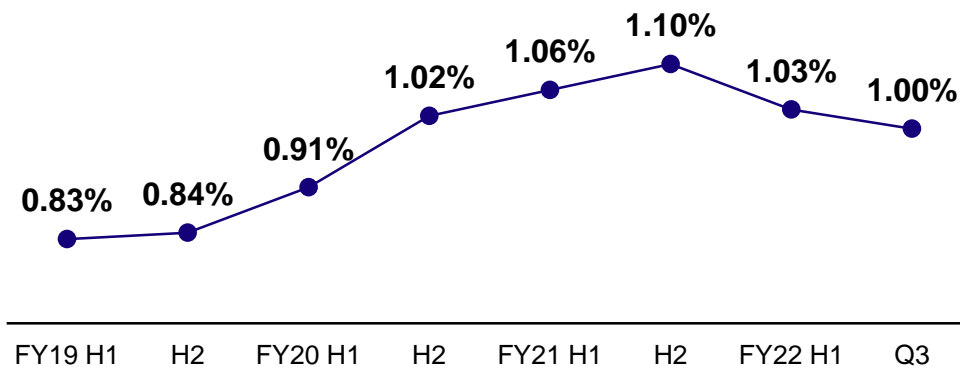
Period-end Balance	FY19 H1	FY19 H2	FY20 H1	FY20 H2	FY21 H1	FY21 H2	FY22 H1	FY22 Q3
Balance	239.3	264.0	261.1	239.9	240.1	247.2	267.7	275.7

1. Figures from FY19 H1 to FY21 H2 were recalculated based on the FY22 rules. Excl. loans between the consolidated entities. 2. BK (Incl. the subsidiaries in China, the USA, the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico).

## Loan and Deposit Rate Margin BK, International Operations



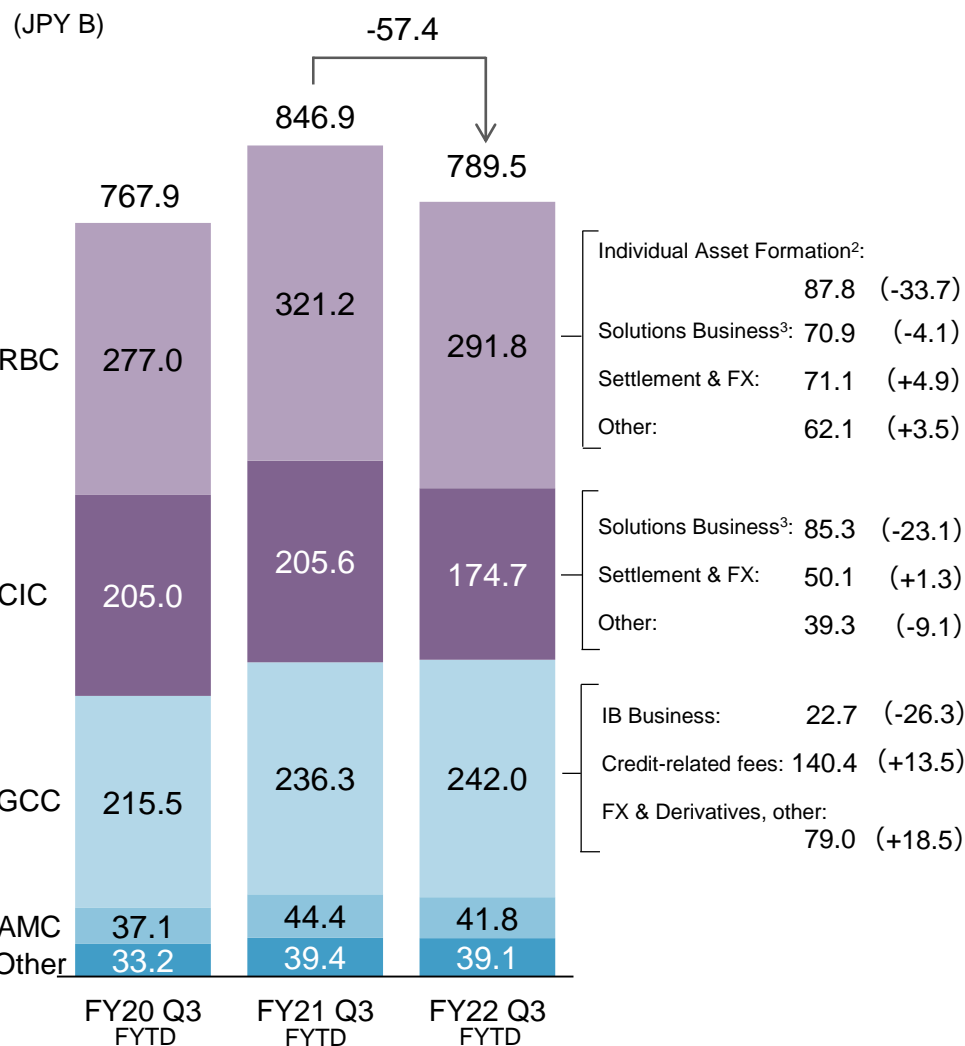
## Loan Spread <sup>1,2</sup> BK, management accounting



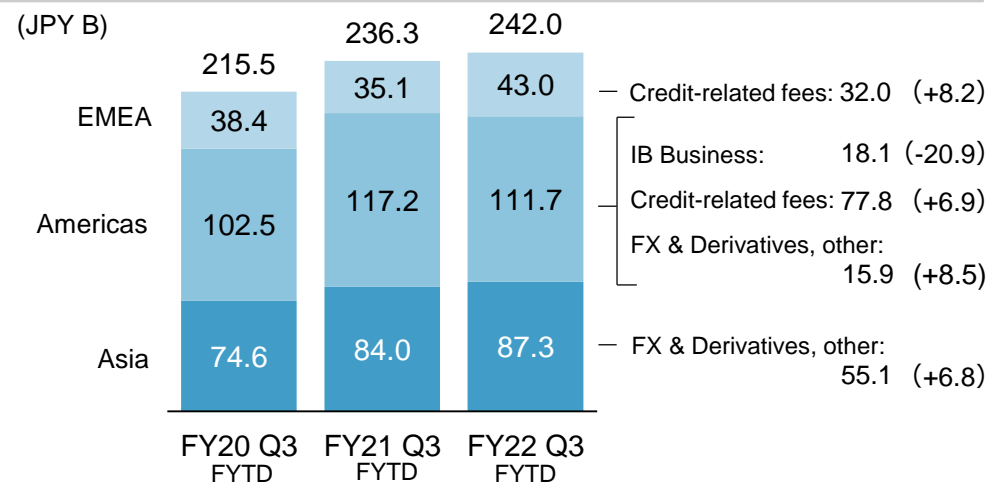
# Non-interest Income

## Non-interest Income (Customer Groups) <sup>1</sup>

Group aggregate, preliminary results  
Figures in ( ) represent YoY



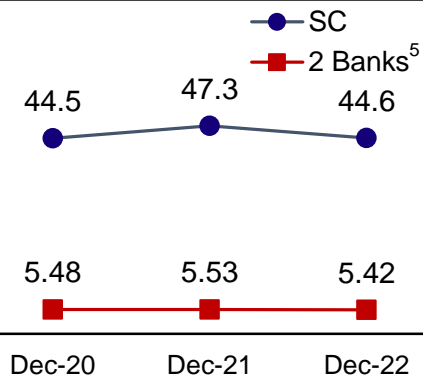
## Reference Breakdown of GCC by region



## Reference Investment Products <sup>4</sup>

(JPY T)	Amount of Sales			
(FYTD)	FY20 Q3	FY21 Q3	FY22 Q3	
2 Banks	Annuities	0.12	0.16	0.36
	Investment Trusts	0.31	0.37	0.23
	Equity Investment Trusts	1.07	1.12	0.55
SC	Japanese Bonds	0.32	0.56	0.60
	Foreign Bonds	0.54	0.76	0.56
	Fund Wrap	0.01	0.19	0.07

## Asset Under Management



1. Recalculated past figures based on FY22 planned rate and other factors such as expansion and refinement of range of consolidated subsidiaries. The original figures before the recalculation were FY20 Q3 FYTD: JPY 735.7B and FY21 Q3 FYTD: JPY 809.4B. 2. BK investment trusts, annuities+SC individual segment, PB segment. 3. Incl. fees related to investment banking business and real estate brokerage. 4. SC: Retail & Business Banking Division. 5. Total of Individual Annuities, Investment Trust (excl. MMF), and Non-JPY Deposits.



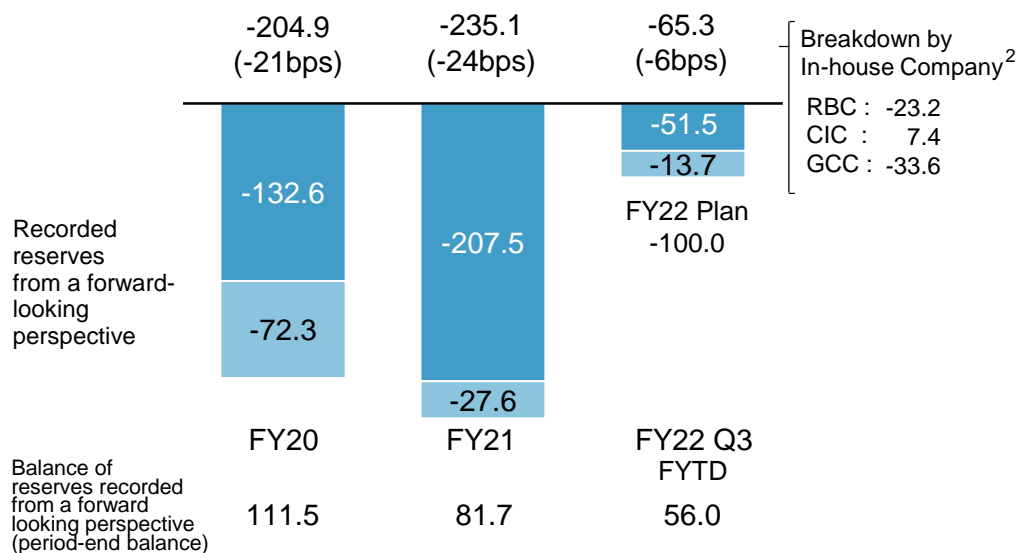
# Asset Quality

## Credit-related costs

Consolidated

(JPY B)

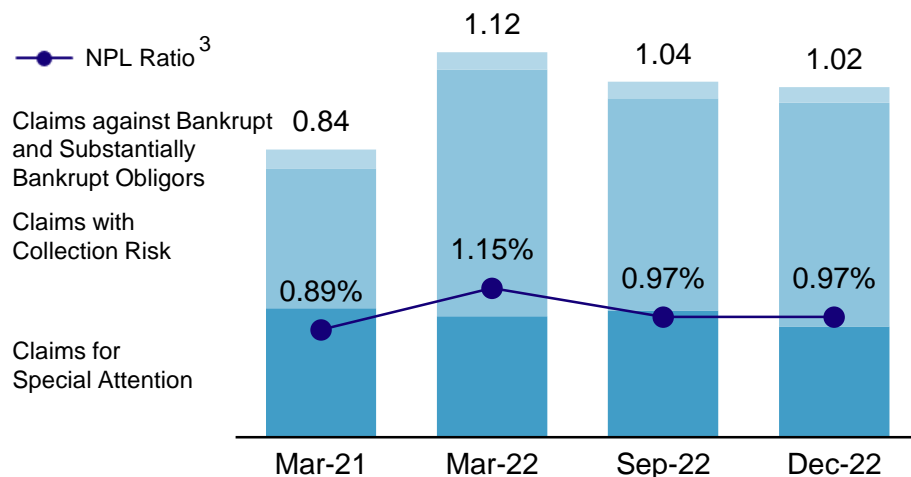
Figures in ( ) represent Credit-related Costs Ratio<sup>1</sup>



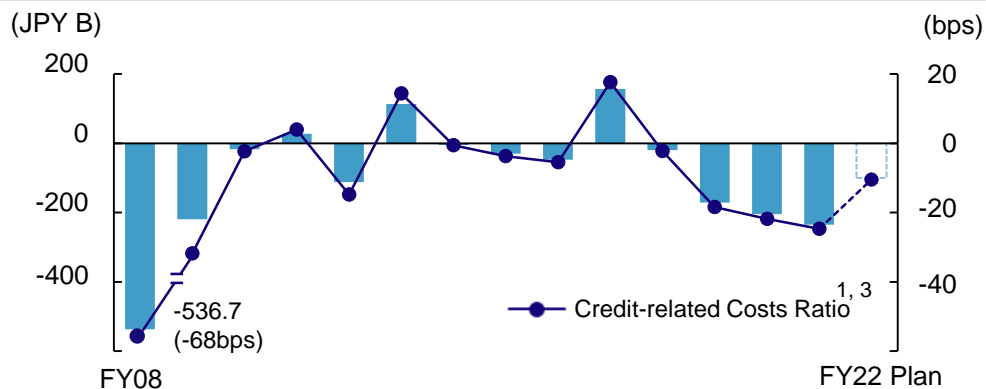
## Non Performing Loans based on BA<sup>4</sup> and FRA<sup>5, 6, 7</sup>

Consolidated

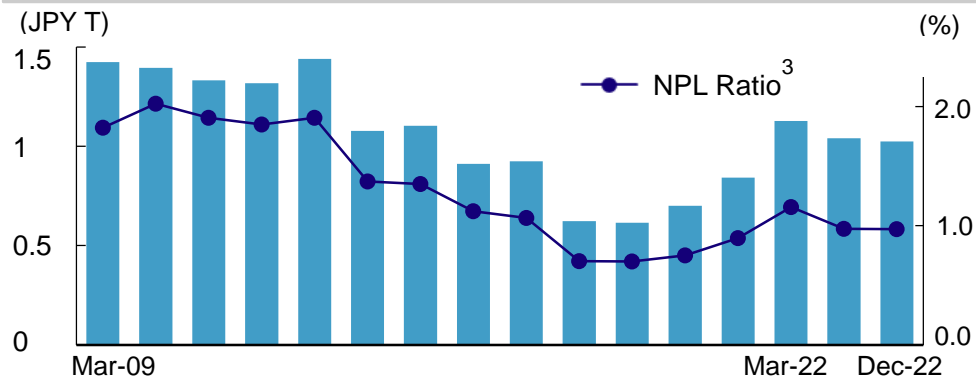
(JPY T)



Reference Past figures



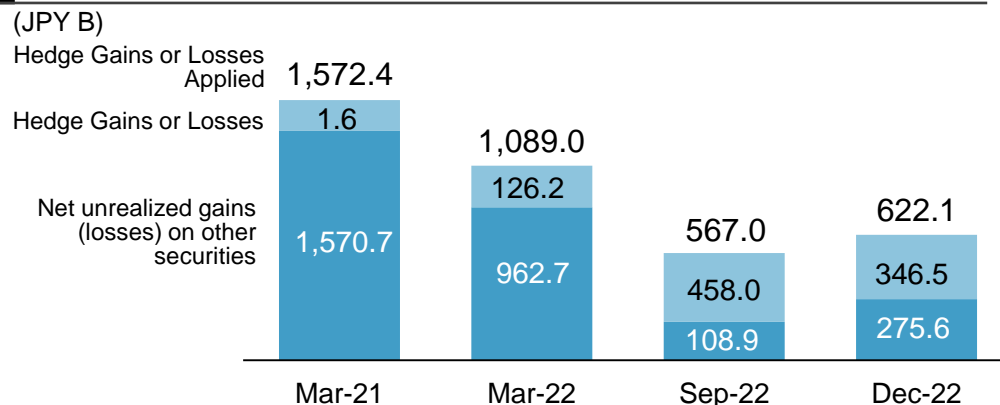
Reference Past figures



1. Ratio of Credit-related Costs against Total Claims (incl. Trust Account). 2. Management accounting. Excl. foreign exchange effects. 3. Figures before FY13 were calculated by using Total Claims of aggregate for 2 Banks. 4. Banking Act. 5. Financial Reconstruction Act. 6. Incl. Trust Account. 7. Ratio before Mar-21 was calculated based on non performing loans based on FRA.

# Securities Portfolio

## Unrealized Gains (Losses) on Other Securities<sup>1, 2</sup> Consolidated



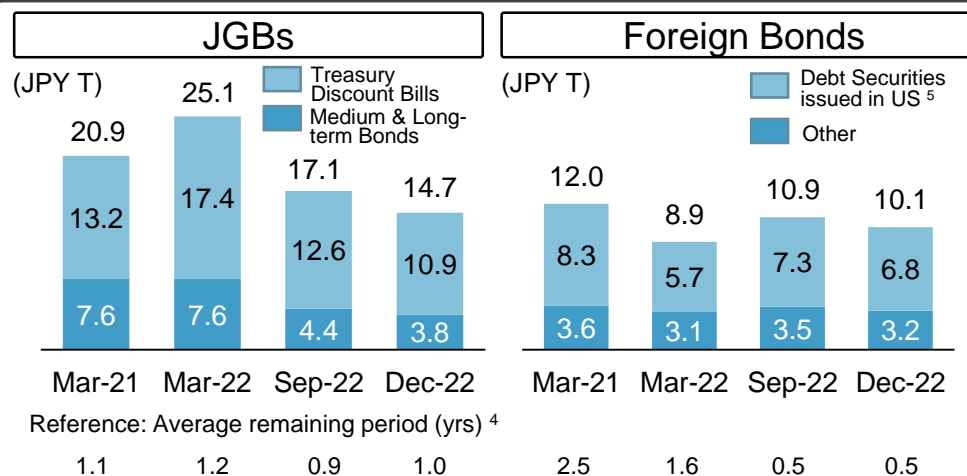
	Mar-21	Mar-22	Sep-22	Dec-22
Japanese Stocks	1,665.7	1,472.4	1,369.6	1,401.3
Japanese Bonds	-44.9	-52.1	-54.6	-106.2
o/w JGBs	-31.7	-30.5	-28.9	-58.4
Hedge Gains or Losses Applied	-31.7	-30.5	-33.2	-48.4
Foreign Bonds	-33.0	-414.2	-1,081.7	-916.4
Hedge Gains or Losses Applied	-27.0	-278.9	-606.2	-559.9
Other	-17.0	-43.2	-124.3	-103.0
Bear Funds <sup>3</sup>	-155.4	-29.8	-9.7	-1.5
Investment Trusts and others	138.4	-13.4	-114.5	-101.4

Reference:

	Mar-21	Mar-22	Sep-22	Dec-22
Stocks and Bear Funds <sup>3</sup> Total	1,510.3	1,442.6	1,359.8	1,399.8

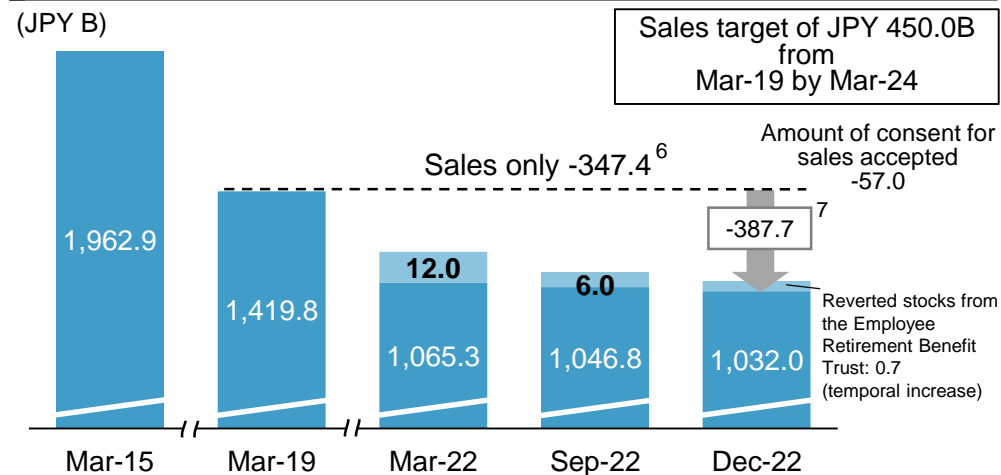
## Bond Portfolio<sup>2</sup>

2 Banks, acquisition cost basis



## Japanese Stock Portfolio<sup>2</sup>

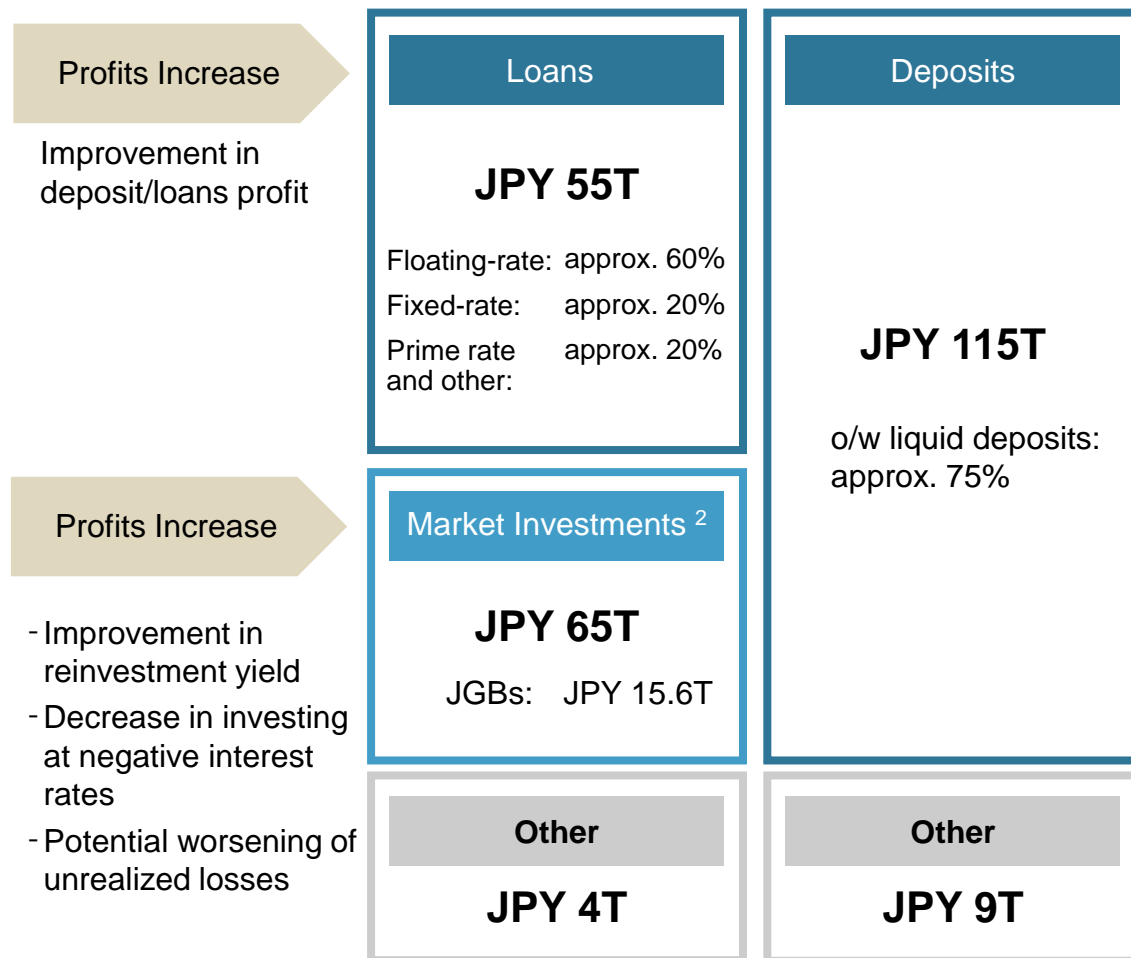
Consolidated, acquisition cost basis



1. Changes in value to be recorded directly to Net Assets after tax and other necessary adjustments. Excl. Investments in Partnerships. 2. Other Securities which have readily determinable fair values. 3. Hedging transactions aiming to fix unrealized gains on Japanese stocks. 4. Management accounting basis. After taking into account hedging activities, excl. bonds held to maturity. Average remaining periods for JGBs before taking into account hedging activities: Mar-21 1.1yrs, Mar-22 1.2yrs, Sep-22 1.3yrs, Dec-22 1.4yrs, Foreign Bonds: Mar-21 2.6yrs, Mar-22 2.9yrs, Sep-22 2.5yrs, Dec-22 2.7yrs, 5. UST/GSE Bonds. 6. FY22 Q3 FYTD Sales: -JPY 31.5B. 7. o/w impairment losses: -JPY 45.8B.

# Reference: Estimated impact of interest rate hikes in Japan

## JPY Balance sheet (Dec-22)<sup>1</sup>



✓ Calculated the estimated impact in case of Bank of Japan's (BOJ) monetary policy change

**Estimated Income Statement impact:**  
**Approx. +JPY 35.0B per year**

- Deposit/loans profits: +JPY 20.0B
- Profit from markets operation: +JPY 15.0B

### Key assumptions for estimate

(Compared to Dec-22)

Policy rate	0.00% (+0.10%)
5-year JGB	0.30% (+0.08%)
10-year JGB	0.50% (+0.09%)
Applied rate on balance of BOJ current account	0.10% (unchanged)

1. BK, management accounting basis. 2. Incl. BOJ current account.